



University
of Windsor

Faculty of Human Kinetics

Alumni Speaker Series



Paul McMillan ICD.D

University of Windsor **MHK 1980, MBA 1982**
Harvard University **AMP 2002**

Campus to Career

Wednesday, March 8, 2017
2:30 p.m. to 3:30 p.m.
Room 140, Faculty of Human Kinetics

Paul McMillan has been involved in the energy and infrastructure business since 1982 when he joined Union Gas Limited as its major operations center in Windsor. Paul came to the University of Windsor when he was awarded a Coaching Association of Canada scholarship to study and learn under Head Coach Gino Fracas. Paul always wanted his life's work to be involved in sport but during his time at the University of Windsor his career ambitions took a turn and he concurrently enrolled in the MBA program.

Graduating in 1982 and facing a very difficult economy with prime interest rates exceeding 20%, Paul has gone on to forge a successful career as an energy executive and entrepreneur. In his presentation, he hopes to provide tools to start your life's journey in the 21st century workforce. Paul will focus on:

- Discussing the tools and commitment which are needed to succeed
- Looking to the future – where are the opportunities?
- What is your game plan?
- Why your HK Degree gives you tools others won't have
- After 35 years, what lessons have been learnt?

Soon after joining Union Gas, the move to deregulate the energy industry led to significant opportunities for Paul. With a company forced to respond to disruptive forces it brought huge learnings and provided a wealth of experiences. In late 1986, Paul headed to Calgary to start PSR Gas Ventures Inc., a natural gas marketing company. A few of his career achievements include:

- Holding senior executive positions with the Union Energy, WestCoast and EPCOR group of companies
- A career which has always been on the leading edge of change
- Putting together “first of their kind” complex commercial arrangements in a very difficult industry
- Starting two companies which have thrived in a post deregulation world – natural gas (1986) and electricity (2000).
- Involvement in his fourth start-up – Waterstone Energy Services. Waterstone has a mission to reduce the environmental footprint associated with the hydraulic fracturing industry.
- Special Advisor to the Minister of Energy, Province of Alberta
- Chair of the Ontario Energy Association



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Today Paul works closely with many of Canada's largest pension and private equity funds. In early 2013 he was appointed as a Director of BluEarth Renewables Inc., by the Ontario Teachers' Pension Plan (OTPP). BluEarth is one of Canada's most experienced independent developers of renewable power. In 2015, he was appointed as the Alberta Investment Management Corporation's (AIMCo) representative to the Board of Puget Sound Energy. Based in Bellevue, Washington, Puget delivers natural gas and electricity to over 2 million customers.

Paul remains active in sport. He chaired the RCGA Junior Men's Tournament when last held in Calgary. He is a member of the Board of Trustees of the Canadian Athletic Foundation, the organization which the top male and female athlete in U Sports. His public service activities include being the Lead Director at the Ina Grafton Gage Home, a long-term care facility in Toronto, Ontario. Paul has also been active in the United Way of Calgary campaigns. The companies he has lead have won special recognition for having the highest level per capita contributions and participation among their peer groups.