

**cepe**

Centre for  
Executive and  
Professional  
Education

*at the University of Windsor*

# Master of management

**Set Yourself Apart**



**Odette School  
of Business**  
University of Windsor



## Set Yourself Apart

The Master of Management is a unique, 16-month program that offers you the benefits of a world-class business education with the personal touch of a small school.

The Master of Management program is offered by the Odette School of Business in cooperation with the Centre for Executive and Professional Education (CEPE) at the University of Windsor. CEPE will work with you throughout the application process as well as your time studying in Canada to ensure an exceptional experience.

The knowledge you acquire will serve as the foundation for your career as a business professional and a leader. Our graduates enjoy careers in private industry and government in human resources, finance, accounting, and supply chain management positions within Canada and abroad.

**The Master of Management offers a September and January intake in:**

- International Accounting and Finance
- Logistics and Supply Chain Management
- Human Resource Management



“The Odette School of Business is very proud of the Master of Management Program. Our goal is to create a rewarding and memorable experience for our students. We have a fantastic group of instructors who have extensive international experience. We also have a group of students who received their undergraduate degrees from some of the very best universities in the world.”

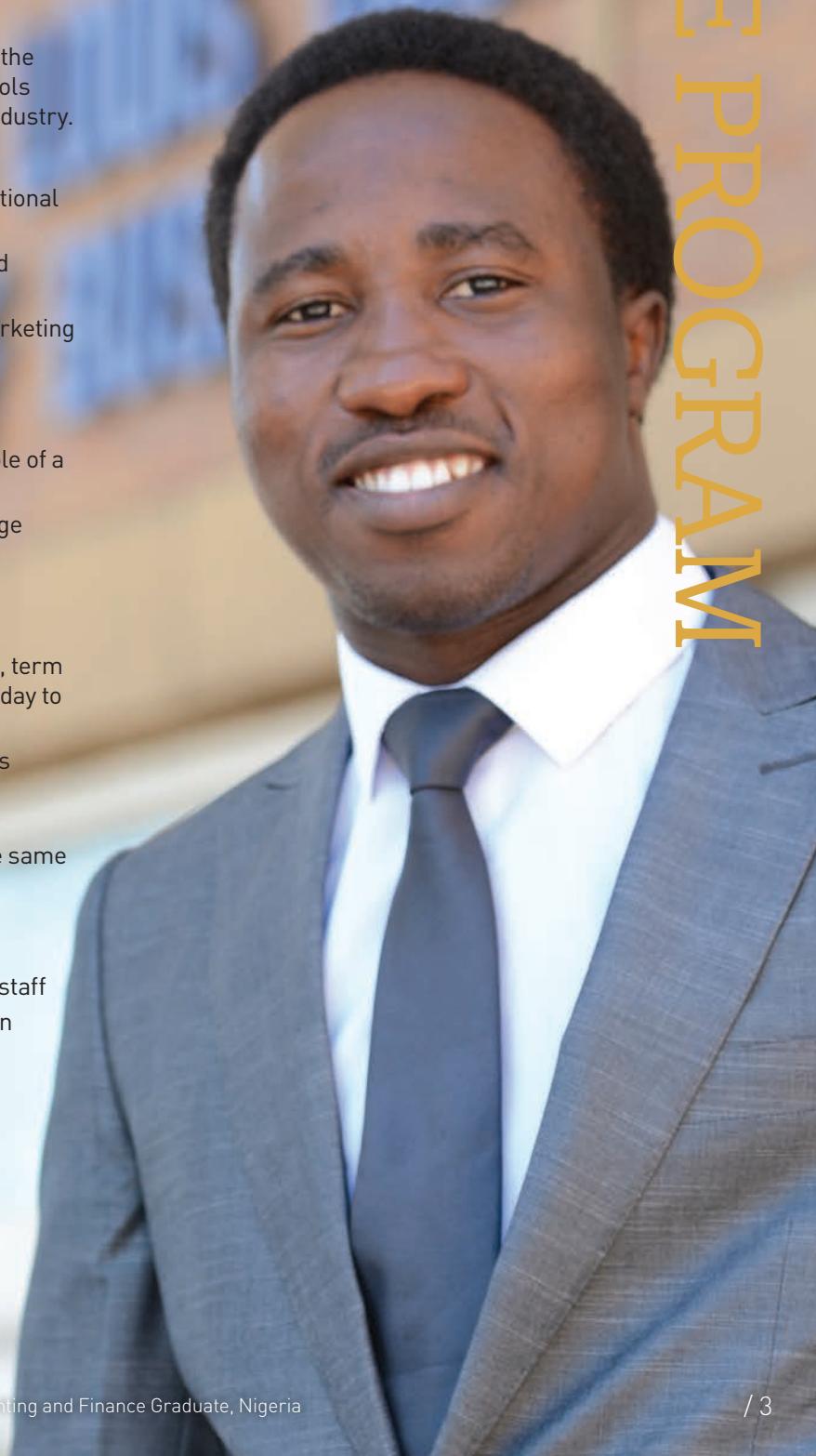
**Dr. Mitchell Fields**  
**Acting Dean, Odette School of Business**



“The staff of the Centre for Executive and Professional Education (CEPE), will take a personal interest in your success—from Day 1. The high quality of our program ranks among the best in the world, combining comprehensive knowledge with a personal touch. Your choice to study here will be the best one you could make.”

**Dr. Ram Balachandar**  
**Executive Director,**  
**Centre for Executive and Professional Education**

# THE PROGRAM



## Program Overview

You will study and live in Canada for approximately 16 months.

All concentrations include 13 prescribed courses completed over four consecutive academic terms.  
Each program starts in September or January.

## Program Objective

To prepare you for leadership positions in the global business world by giving you the tools needed to rise to the top of your chosen industry.

The Master of Management program will:

- Enhance your knowledge of international accounting and finance
- Develop your core management and leadership skills
- Teach the necessity and value of marketing in the global business environment
- Improve your strategic business knowledge
- Allow you to fully understand the role of a manager and leader
- Increase your quantitative knowledge and abilities

## Program Characteristics

- Term one and two have 3.5 courses, term three and four have 3 courses (Monday to Friday classes)
- A fixed curriculum to learn business principles while focusing on your specialization
- Begin and end your studies with the same cohort of peers
- Limited class size, and personal interaction with faculty
- Dedicated program administration staff
- An employment program to assist in developing your career portfolio

# THE COURSES

## The Master of Management

Master of Management program courses are conducted over four terms (approximately 16 months). You will take four courses each term for a total of 13 courses. While you will study your specialization of choice, you will also be equipped with core business courses with multi-disciplinary relevance and receive the practical knowledge required to excel. Below, you will find a list of topics covered in each specialization.

**All students take the same seven required courses, regardless of their program:**

**Accounting Concepts and Techniques**  
**Business Communications**  
**Finance in a Global Perspective**  
**Managing Employees**

**Marketing**  
**International Business**  
**Quantitative Studies**  
**Business Strategy**

---

### International Accounting and Finance



International Financial Reporting
International Financial Management
Consolidated Financial Statements
Accounting Systems Control & Auditing
Corporate Governance

“The courses required in the International Accounting and Finance program were rigorous and challenging and I feel will be essential in my business career. The instructors were very knowledgeable and helpful, not to mention motivating and inspiring.”

**Moushimi Zaman, International Accounting and Finance graduate, Bangladesh**

---

### Logistics and Supply Chain Management

Intro to Business Logistics Management
Purchasing and Procurement
Domestic Transportation and International Shipping
Quantitative Analysis for Logistics and SCM
Supply Chain Management



“The Master of Management has provided me with an exceptional career push, as I have finally passed the hurdles of entry level employment to jump into a managerial role. Class discussions and real-time case studies have truly nurtured me for different job circumstances. I am grateful for the Odette School of Business and CEPE for making this experience one of a kind.”

**Sami Salim, Logistics and Supply Chain Management graduate, Lebanon**

## Human Resource Management

Human Resources Management
Leadership and Organizational Change
International Management
Managing for High Performance
Current Human Resource Trends



“My time here at the university has been like none other. The knowledge I have gained in the Human Resource Management program has given me the skills needed to secure a worthwhile HR position within one month of graduation. I highly recommend this program to others who are looking for a professional, well recognized degree”

**Zhan Xie, Human Resource Management graduate, China**



## Master of Management Employment Program

The Master of Management Employment Program, facilitated by the Odette Student Success Centre, guides students in the development of their career plan and builds the skills necessary for employment after graduation.

The program includes a series of speakers, workshops, and assignments. In addition, students have unlimited access to one-on-one appointments with a Career Advisor. Some of the valuable topics included in the Employment Program are:

- Skills Matching and Gap Analysis
- Labour Market Assessment (Canadian and Global)
- Resume and Cover Letter Development
- Orientation to Job Searching in Canada and Accessing Internet Job Searching Resources for International Employment
- Immigration Legislation and Guidelines
- Effective Networking
- Interview Techniques and One-on-One Mock Interview Appointments

# DISTINCTION

## World-Class Faculty

At the University of Windsor, you will interact with faculty who will continuously motivate and challenge you.

Odette School of Business faculty members hail from more than 20 countries around the world. They bring unique business perspectives and expertise, as well as the perfect combination of academic and real-world experience. Accessible and student-focused, they will guide, challenge, encourage and mentor you. Many serve as faculty advisors for student clubs and societies.



"The Master of Management program provides great learning opportunities and valuable international experiences for students from around the world. The unique combination of quality education and practical exposure makes this program unlike any others. Our professors and staff in this program are committed to helping you thrive and succeed. As the Academic Director, I look forward to welcoming and meeting every one of you in the new semester."

**Dr. Zhenzhong Ma**  
**Professor of Management,**  
**Odette School of Business**  
**Academic Director, Master of Management**



"The instructors are knowledgeable and always willing to help their students. They taught not only the knowledge from the textbook, but also shared their real-world experiences. This was precious to me as I am just beginning my business career."

**Guoxi Yang**  
**International Accounting and Finance**  
**graduate, China**



## Admission Requirements

- Four-year, bachelor-level degree (or equivalent) in an acceptable discipline from an academic institution acceptable discipline from an approved academic institution.
- The equivalent of a 73% average or higher in undergraduate studies (when converted to Ontario standards)
- Demonstrated English proficiency by meeting or exceeding a 7.0 score in the IELTS test, or a TOEFL score of 100 (ibt)\*
- Two supportive referee reports (at least one from an academic source)

Enrolment is limited. Preference will be given to candidates who exceed the above minimum requirements and those with relevant work experience. Please visit our website for application instructions.

[www.uwindsor.ca/professional](http://www.uwindsor.ca/professional)

\*English programming is available if you require extra training prior to entry into the academic program, or have received lower-than-required test scores.

## Estimated Tuition and Fees

Tuition fees are competitively priced and cover all instructional costs. They do not include books, living expenses and health insurance. See our website [www.uwindsor.ca/professional](http://www.uwindsor.ca/professional) for current tuition fee information and schedule, or email [apply@uwindsor.ca](mailto:apply@uwindsor.ca)

## English Language Assistance

We offer assistance programs to complete English-language training and orientation to Canada prior to entering into the Master of Management course work. If you demonstrate excellent English language skills, you may be exempt from taking this training.

Visit [www.uwindsor.ca/elip](http://www.uwindsor.ca/elip) for more information.

## Benefits of Studying at UWindsor

- Canada's most personal, comprehensive university with 180+ undergraduate and graduate programs and state-of-the-art facilities and classrooms
- A compact campus with a welcoming environment for more than 16,000 full- and part-time students from 100 countries
- A friendly and safe campus set in the ethnically diverse City of Windsor
- Situated on the Windsor, Canada–Detroit, U.S. border with unique opportunities for study and experience no other university in Canada can match.
- The International Students' Society and numerous other student clubs provide friendship and support, as well as academic, social and recreational activities
- St. Denis Athletic and Community Centre offers a wide variety of physical activities—both personal and team sports



## How to Apply

- ① Complete the graduate application form: : [www.uwindsor.ca/apply](http://www.uwindsor.ca/apply)
  - Student number (ID) and Personal Access Code (PAC) will be provided to you by email
- ② Upload your documents to eGAS (the Electronic Graduate Application System).  
Visit: [www.uwindsor.ca/eGAS](http://www.uwindsor.ca/eGAS)
  - Official transcripts are required from all the post-secondary institutions you have attended
  - Translation is needed if the official copies are not in English
  - English language proficiency test score
- ③ Track your information
  - For information on your application status, visit: [www.uwindsor.ca/eGAS](http://www.uwindsor.ca/eGAS)
- ④ Accept your offer and pay your deposit
  - Accept your offer on the eGAS Offer Acceptance tab
  - Deposit and payment information will be issued with your Letter of Offer
- ⑤ Apply for a study permit
  - If you are not a Canadian citizen, permanent resident, convention refugee, or landed immigrant, you will need to obtain a Study Permit to study in Canada.  
Please visit: [www.cic.gc.ca](http://www.cic.gc.ca)
- ⑥ Register for Courses
  - Registration information and instructions will be sent by your Program Administrator via email
- ⑦ Pay your tuition
  - After selecting your courses, you must arrange to pay the final amount of your first term by the payment deadline. Please visit: [www.uwindsor.ca/cashiers/deadline-dates](http://www.uwindsor.ca/cashiers/deadline-dates)
- ⑧ Prepare to come to Canada
  - For information on our Soft Landing program, orientation, and pre-arrival information, visit: [www.uwindsor.ca/professional](http://www.uwindsor.ca/professional)

## Contact Us

phone / 519-253-3000 Ext. 6721  
email / [apply@uwindsor.ca](mailto:apply@uwindsor.ca)  
online / [www.uwindsor.ca/professional](http://www.uwindsor.ca/professional)  
mail / University of Windsor  
Centre for Executive and Professional Education  
167 Ferry Street  
3rd Floor, Room 300  
Windsor ON N9A 4M5

