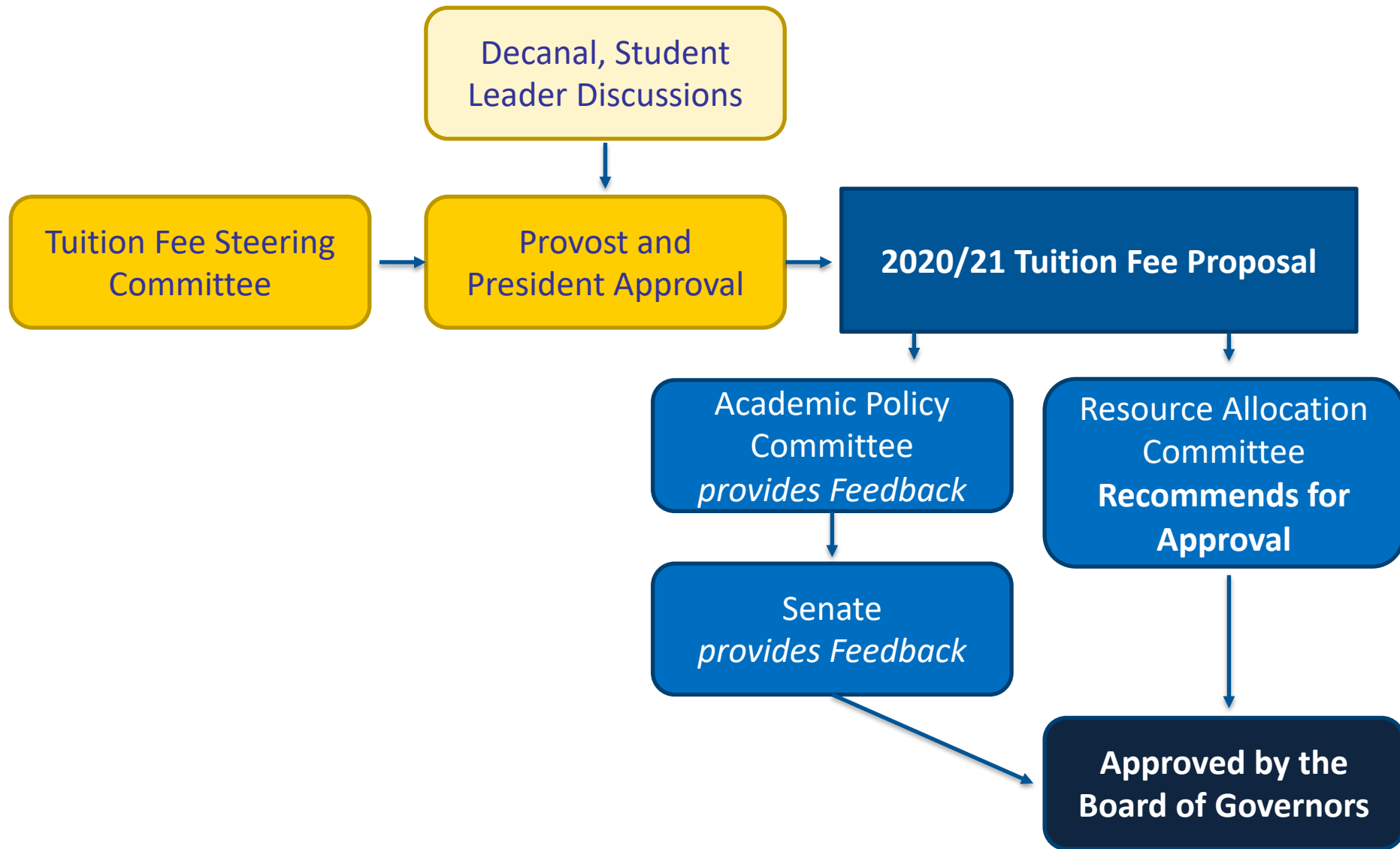


2020/21 Proposed Tuition and Compulsory Ancillary Fees



Tuition Fee Approval Process



Executive Summary: Tuition Fees

Domestic Student Tuition

- Domestic rates remain frozen for 2020/21, following 10% reduction and 2-year freeze starting in 2019/20
- No announcements from MCU to date on future tuition framework

International Student Tuition

- Steering Committee proposes rates based on shared principles:
 - Consistency with competitor's rates across Canada
 - Feedback from recruiters, Deans, students and prospective students
 - Comparability of cost per student
 - *Domestic Tuition + Government Grant (WGU-based) \approx International Tuition*
 - Affordability for students mid-stream
- In 2020/21, propose different rates for incoming (new) students than continuing students
- Transitioning towards a multi-year, cohort-based tuition fee structure



International Undergraduate Tuition Fees



International Undergraduate Tuition Fees

Enrolment Levels (post COVID-19 assumptions)

- Budgeted headcount (Fall 2020): **708 students**
- Faculty concentration: Science (**38%**), Engineering (**25%**), FAHSS (**23%**), Odette (**12%**)

Proposed Strategy

- Higher rate increase for incoming (Year 1) tuition of 5% to 16%
- Upper year students (Years 2, 3, 4) increase of 5% (maximum)

Rationale

- UWindsor lagging the median due to aggressive increases implemented by the majority of other Ontario institutions in 2019/20



Undergraduate International Tuition Comparison

Computer Science (Year 1)

2018/19

School	Tuition	Change
Toronto	51,500	10.0%
Queen's	41,614	11.0%
Ottawa	36,243	15.0%
McMaster	31,658	8.0%
Waterloo	31,646	8.5%
Carleton	31,552	8.0%
Western	28,743	8.0%
Brock	26,443	6.0%
York	26,261	5.0%
Windsor	25,000	7.8%
Ryerson	24,454	5.0%
Laurier	24,104	5.0%
Laurentian	24,104	8.4%
Guelph	23,383	6.0%
Lakehead	22,601	5.0%
UOIT	21,131	5.0%
Trent	20,367	5.0%
Nipissing	19,325	0.0%

2019/20

School	Tuition	Change
Toronto	53,290	3.5%
Ottawa	52,707	45.4%
Waterloo	51,306	62.1%
Queen's	46,191	11.0%
McMaster	34,824	10.0%
Carleton	34,076	8.0%
Western	31,042	8.0%
Brock	27,765	5.0%
York	27,574	5.0%
Guelph	26,891	15.0%
Windsor	26,750	7.0%
Ryerson	26,000	6.3%
Laurentian	25,960	7.7%
Laurier	25,320	5.0%
Lakehead	23,731	5.0%
UOIT	23,244	10.0%
Trent	21,385	5.0%
Nipissing	19,325	0.0%

2020/21 - Pro Forma

School	Est Fees	Est Change
Ottawa	76,650	45.4%
Toronto*	57,020	7.0%
Waterloo*	51,306	0.0%
Queen's	51,271	11.0%
McMaster*	38,306	10.0%
Carleton	36,802	8.0%
Western	33,525	8.0%
Windsor	31,000	15.9%
Guelph	30,925	15.0%
Brock	29,153	5.0%
York*	28,953	5.0%
Laurentian	27,959	7.7%
Ryerson	27,644	6.3%
Laurier	26,597	5.0%
UOIT*	25,569	10.0%
Lakehead	24,917	5.0%
Trent	22,454	5.0%
Nipissing	19,325	0.0%

Pro-Forma assuming a consistent increase from previous year across all other institutions

** Approved 2020/21 Fees*



University of Windsor

2020/21 Budgeted Enrolment Year 1 – 44

Undergraduate International Tuition Comparison

Engineering (Year 1)

2018/19

School	Tuition	Change
Toronto	54,840	8.0%
Ottawa	45,832	15.0%
McMaster	45,402	8.0%
Waterloo	44,614	15.0%
Queen's	43,576	8.0%
Western	36,886	8.0%
York	32,746	5.0%
Carleton	32,402	8.0%
Laurentian	30,627	11.6%
Guelph	29,175	8.0%
Windsor	28,350	8.0%
Ryerson	27,676	5.0%
UOIT	26,007	5.0%
Lakehead	25,358	5.0%

2019/20

School	Tuition	Change
Toronto	58,680	7.0%
Ottawa	52,707	15.0%
Waterloo	51,306	15.0%
McMaster	49,941	10.0%
Queen's	47,062	8.0%
Western	41,312	12.0%
Ryerson	35,000	26.5%
Carleton	34,994	8.0%
York	34,383	5.0%
Guelph	33,551	15.0%
Laurentian	32,158	5.0%
Windsor	30,330	7.0%
UOIT	28,608	10.0%
Lakehead	28,400	12.0%

2020/21 - Pro Forma

School	Est Fees	Est Change
Toronto*	62,790	7.0%
Ottawa	60,613	15.0%
McMaster*	54,935	10.0%
Waterloo*	51,306	0.0%
Queen's	50,827	8.0%
Western	46,269	12.0%
Ryerson	44,262	26.5%
Guelph	38,583	15.0%
Carleton	37,793	8.0%
York	36,102	5.0%
Windsor	34,000	12.1%
Laurentian	33,766	5.0%
Lakehead	31,807	12.0%
UOIT*	31,469	10.0%

Pro-Forma assuming a consistent increase from previous year across all other institutions

** Approved 2020/21 Fees*



University of Windsor

2020/21 Budgeted Enrolment Year 1 – 175

Undergraduate International Tuition Comparison

Arts, Humanities & Social Sciences (Year 1)

2018/19

School	Tuition	Change
Toronto	49,800	9.0%
Queen's	41,614	11.0%
Ottawa	31,444	15.0%
Waterloo	29,230	8.5%
Western	28,743	8.0%
McMaster	27,977	8.0%
York	26,030	10.0%
Brock	25,293	6.0%
Carleton	24,761	3.0%
Ryerson	24,454	5.0%
Wilfrid Laurier	24,104	5.0%
Laurentian	24,104	8.4%
Windsor	23,500	4.4%
Lakehead	22,601	5.0%
OCAD	22,340	4.8%
Guelph	22,091	6.0%
Trent	20,367	5.0%
UOIT	19,941	2.0%
Nipissing	19,325	0.0%

2019/20

School	Tuition	Change
Toronto	53,290	7.0%
Queen's	46,191	11.0%
Ottawa	36,161	15.0%
Waterloo	33,614	15.0%
Western	31,042	8.0%
McMaster	30,774	10.0%
York	28,633	10.0%
Brock	26,558	5.0%
Ryerson	26,000	6.3%
Laurentian	25,960	7.7%
Carleton	25,503	3.0%
Wilfrid Laurier	25,320	5.0%
Windsor	24,680	5.0%
Guelph	24,300	10.0%
OCAD	24,060	7.7%
Lakehead	23,731	5.0%
UOIT	21,935	10.0%
Trent	21,385	5.0%
Nipissing	19,325	0.0%

2020/21 Pro Forma

School	Est Fees	Est Change
Toronto*	57,020	7.0%
Queen's	51,271	11.0%
Ottawa	41,586	15.0%
Waterloo*	38,656	15.0%
McMaster*	33,852	10.0%
Western	33,525	8.0%
York*	31,496	10.0%
Laurentian	27,959	7.7%
Brock	27,886	5.0%
Ryerson	27,644	6.3%
Windsor	27,150	10.0%
Guelph	26,730	10.0%
Wilfrid Laurier	26,597	5.0%
Carleton	26,267	3.0%
OCAD	25,912	7.7%
Lakehead	24,917	5.0%
UOIT*	24,129	10.0%
Trent	22,454	5.0%
Nipissing	19,325	0.0%

Pro-Forma assuming a consistent increase from previous year across all other institutions

** Approved 2020/21 Fees*



University of Windsor

2020/21 Budgeted Enrolment Year 1 – 161

Undergraduate International Tuition Comparison

Business (Year 1)

2018/19

School	Tuition	Change
Toronto	56,610	10.0%
Queen's	45,681	6.9%
Western	40,000	4.7%
Ottawa	38,591	15.0%
Waterloo	37,302	2.0%
McMaster	35,341	8.0%
York	28,472	10.2%
Wilfrid Laurier	27,481	5.0%
Carleton	27,045	5.0%
Brock	26,443	6.0%
Windsor	26,000	6.1%
Ryerson	25,935	5.0%
Lakehead	25,358	5.0%
Guelph	25,064	6.0%
Laurentian	24,104	8.4%
UOIT	22,119	5.0%
Trent	20,367	5.0%

2019/20

School	Tuition	Change
Toronto	60,570	7.0%
Queen's	48,833	6.9%
Western	44,800	12.0%
Ottawa	44,379	15.0%
Waterloo	39,168	5.0%
McMaster	38,168	8.0%
York	30,607	7.5%
Ryerson	30,000	15.7%
Carleton	29,208	8.0%
Wilfrid Laurier	28,860	5.0%
Brock	27,765	5.0%
Guelph	27,570	10.0%
Windsor	27,300	5.0%
Lakehead	27,000	6.5%
Laurentian	26,514	10.0%
UOIT	24,330	10.0%
Trent	21,385	5.0%

2020/21 - Pro Forma

School	Est Fees	Est Change
Toronto*	64,810	7.0%
Queen's	52,202	6.9%
Ottawa	51,035	15.0%
Western	50,176	12.0%
McMaster*	41,221	8.0%
Waterloo*	41,126	5.0%
Ryerson	34,702	15.7%
York*	32,903	7.5%
Carleton	31,544	8.0%
Guelph	30,327	10.0%
Wilfrid Laurier	30,308	5.0%
Windsor	30,000	9.9%
Laurentian	29,165	10.0%
Brock	29,153	5.0%
Lakehead	28,748	6.5%
UOIT*	26,764	10.0%
Trent	22,454	5.0%

Pro-Forma assuming a consistent increase from previous year across all other institutions

** Approved 2020/21 Fees*



US Neighbour Fee

- Comparable to the average in-state college tuition throughout Michigan
- Proposed 2020/21 US Neighbour Fees (per semester) are as follows*:
 - Year 1 & Year 2 - \$9,765 CDN (5%)
 - Year 3 & Year 4 - \$8,955 CDN (5%)

Regular Undergraduate International Student Fees (per semester):

Program	Proposed 2020/21 International Student Fee
General Base Fee	\$13,575
Business	\$15,000
Engineering	\$17,000
Science (excluding Computer Science)	\$14,440

* In 2019/20, 35 full-time students took advantage of these rates



International Graduate Tuition Fees



International Graduate Tuition Fees

Enrolment Levels (post COVID-19 assumptions)

- Budgeted headcount (Fall 2020): **361 students**
- Faculty concentration: Engineering (**48%**), Science (**31%**), FAHSS (**11%**)

Proposed Strategy

- Modest increase of 1.5% for all research-based graduate programs (all years)
- Odette MBA Programs:
 - MBA to increase by 9.5% in Year 1, and 5.0% for Year 2
 - MBA-Accounting to increase by 7.7% in Year 1, and 5.0% for Year 2

Rationale

- Comparison difficult in this category as tuition costs offset in different ways depending on institution – GA funds, scholarship funds, research funds.
- Graduate Studies, AVP Enrolment Management provide insight to market.



Master's Candidate & PhD General

Comparative information: 3-year research based Master's/PhD, based on 2020/21 proposed rates

2018/19

School	Tuition	Change
Brock	23,504	0.0%
Toronto	22,640	5.0%
Ottawa	22,149	15.1%
Lakehead	21,748	3.0%
Carleton	21,699	3.0%
Windsor	21,525	2.5%
Laurentian	21,202	0.0%
Ryerson	20,912	3.0%
Waterloo	20,514	3.0%
Wilfrid Laurier	20,049	3.0%
Guelph	19,915	2.0%
Trent	19,216	3.5%
York	18,825	0.0%
Nipissing	18,350	0.0%
Western	17,889	1.1%
McMaster	17,096	0.0%
Queen's	12,927	0.0%

2019/20

School	Tuition	Change
Ottawa	25,472	15.0%
Toronto	23,770	5.0%
Brock	23,504	0.0%
Windsor	22,650	5.2%
Lakehead	22,400	3.0%
Carleton	22,347	3.0%
Laurentian	21,542	1.6%
Ryerson	21,540	3.0%
Waterloo	21,126	3.0%
Wilfrid Laurier	20,655	3.0%
Guelph	20,513	3.0%
Trent	19,792	3.0%
York	18,825	0.0%
Nipissing	18,350	0.0%
Western	18,247	2.0%
McMaster	17,096	0.0%
Queen's	12,927	0.0%

2020/21 Pro Forma

School	Est Fees	Est Change
Ottawa	29,294	15.0%
Toronto*	24,960	5.0%
Brock	23,504	0.0%
Lakehead	23,072	3.0%
Carleton	23,014	3.0%
Windsor	23,000	1.5%
Ryerson	22,187	3.0%
Laurentian	21,887	1.6%
Waterloo*	21,762	3.0%
Wilfrid Laurier	21,279	3.0%
Guelph	21,129	3.0%
Trent	20,385	3.0%
York*	18,825	0.0%
Western	18,612	2.0%
Nipissing	18,350	0.0%
McMaster*	17,096	0.0%
Queen's	12,927	0.0%

Pro-Forma assuming a consistent increase from previous year across all other institutions

* Approved 2020/21 Fees



University of Windsor

Course Based Master's



International Course Based Master's Tuition Fees

Enrolment Levels (post COVID-19 assumptions)

- Budgeted headcount (Fall 2020): **2,308 students**
- Faculty concentration: Engineering (**63%**), Science (**25%**), Odette (**11%**)

Proposed Strategy

- Higher rate increase for incoming tuition of 1.5% to 15.5%
- Continuing students increase of 5% (maximum) for 2020/21

Rationale

- Competitor data (where available) and program demand
- Graduate Studies, recruiters, AVP Enrolment Management provide insight
- University remains committed to making financial support (including scholarships and bursaries) available to international students



Course Based Master's Programs

Science

		2020/21 RATES (PROPOSED)	2019/20 RATES (APPROVED)	% INCREASE
Master of Actuarial Sciences	Entering 20/21	\$32,000	\$27,700	15.5%
	Continuing	29,085	27,700	5.0%
Master of Applied Computing	Entering 20/21	32,000	28,350	12.9%
	Continuing	29,768	28,350	5.0%
Master of Applied Economics and Policy	Entering 20/21	31,000	29,400	5.4%
	Continuing	30,870	29,400	5.0%
Master of Medical Biotechnology	Entering 20/21	31,000	28,350	9.3%
	Continuing	29,768	28,350	5.0%



Comparative 2019/20 Tuition Rates

Science

Master of Actuarial Science

Institution	Tuition
Waterloo	\$41,358
Windsor	27,700

Master of Medical Biotechnology

Institution	Tuition
Toronto	\$48,540
Windsor	28,350

Master of Applied Economics & Policy

Institution	Tuition
Windsor	\$29,400
St. Mary's*	20,600

* Masters of Applied Economics

Master of Applied Computing

Institution	Tuition
Windsor*	28,350
St. Mary's	26,568

* Students will now pay a Co-Op fee instead of the MAC Practicum fee



International Tuition Fee Summary

Education, Engineering and Odette

		2020/21 RATES (PROPOSED)	2019/20 RATES (APPROVED)	% INCREASE
Master of Education	Entering 20/21	\$33,000	\$30,975	6.5%
	Continuing	32,523	30,975	5.0%
Master of Engineering	Entering 20/21	34,500	30,000	15.0%
	Continuing	31,500	30,000	5.0%
Master of Engineering (Auto)	Entering 20/21	34,500	30,000	15.0%
	Continuing	31,500	30,000	5.0%
Master of Management	Entering 20/21	36,000	33,600	7.1%
	Continuing	35,280	33,600	5.0%



Comparative 2019/20 Tuition Rates

Education, Engineering and Odette

Master of Engineering

Institution	Tuition
Toronto	\$59,230
Waterloo	41,358
Ottawa	33,872
Windsor	30,000
Guelph	23,424

- ✓ Toronto consistently increasing tuition by 8% per year
- ✓ Ottawa increased by 15% for two years in a row
- ✓ Demand still strong for MEng

Master of Management

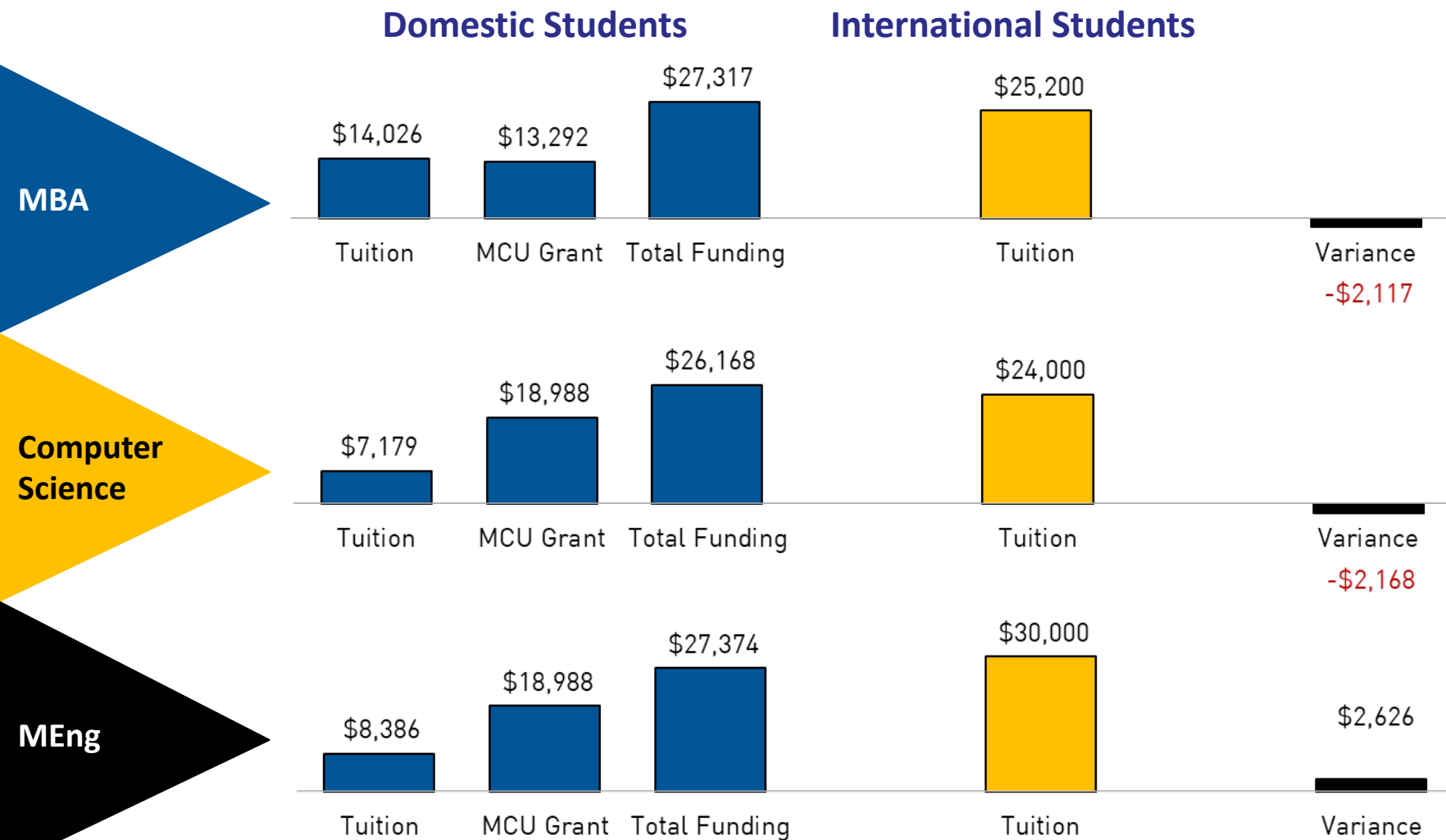
Institution	Tuition
York	\$52,659
Trent	37,080
Windsor	33,600

Master of Education

Institution	Tuition
Windsor	\$30,975
Brock	28,434
Lakehead	22,400
York	18,125



Comparison of Domestic and International Student Revenues



2020/21 Compulsory Ancillary Fees



2020/21 Compulsory Ancillary Fees

- Ancillary Fee Committee approves fees (majority of voting members must be students)
- CPI rate provided by the Canadian Federation of Students (CFS) is 1.9493%
- Changes relate to CPI increase, student organization fee changes, and increased costs
- Cost Recovery Course Fees – new course fees and changes to some course fees for increase in cost of supplies and field trip expenses

